

## ***JANUARY 2008 NEWSLETTER***

### ***WCR - Are You Ready?***



#### **A Message from the President...**

Again we had a wonderful turnout for our meeting. We had a terrific speaker with Pat Wilkerson. She gave a very informative and interesting talk on the SHIP program. The SHIP program, for anyone who was not in attendance, is the affordable housing program for Citrus County. She also handed out information to help us as Realtors® to understand what the criteria is for people to get the help to buy a home. I would like to thank her for her great talk.

Congratulations! The winner of the mystery gift donated by Sarah Fitts of First American Title Co. was Ron Lieberman. The winner of the free lunch was Bonnie Rosenberger.

**I would like to encourage everyone to log into WCR.org and update your profile. Please correct any incorrect information. Also, the new website allows you to put in information about your expertise. It is important that your information is correct because it will go into the referral book which will be published at the end of March.**

**You want your information to be correct!!!!**

**Also, they are having a contest which you automatically be entered into for updating your profile. It is a technology package. Go to WCR.org for information.**

**Please renew your membership so you will be included in the "2008 Referral Roster"**

**!!! See our new website: [www.wcrnaturecoast.com](http://www.wcrnaturecoast.com) !!!**

Sincerely,  
Hazel Carlson, ABR GRI ePRO SRES TRC

#### ***Our next program...***

February's program will be "Tax Strategies and Business Planning for the Real Estate Professional" by Sue Copening of the Bradford Co. I am sure they will have something they want to sell, but I felt they will have great tax help. The date is February 5, 2008 at 11:30. Hope to see you there.

**Each one, Reach one...**

We have several new members in the last couple of months. Please get around to meet and welcome them in our meet and greet session before lunch. We look forward to having our new members in our wonderful chapter. New members in the last couple of months are:

Anne Behnken	Keller Williams	Hernando County
Ingrid Cavicchia	Wyld Palms	Citrus County
Kathy Cimorelli	Benco Insurance	Hernando County
Jeanne Gaskill	ERA American - BH	Citrus County
Dennis Pilon	ERA American - BH Nature Coast Real Estate Institute	Citrus County

1/30/2008